



XL Training

Want to move up the career ladder in Retail?



The **Retail (Level 2)** qualification is perfect for those who would like to understand more about how to enhance sales for your business and gain a nationally recognised qualification at the same time.

Develop your skills in:

- Improving customer service
- Creating ways to display stock in order to promote sales to customers
- Demonstrating products to customers
- Helping customers choose products
- Process payments for customers
- Promote loyalty schemes to customers
- Maximising sales



The **Retail (Level 3)** qualification is perfect for those who can show enhanced ability in many areas including

- Selecting suppliers ,stock and products
- Designing and producing visual merchandising materials
- Managing a team
- Providing a personalised shopping experience

XL tailors the qualifications to the needs of the business and the skills required to be developed by the individual

For information on any of the qualifications and services we offer please contact us on: Tel: 01383 626 179 E-mail: exeluk@aol.com

www.xltraining.co.uk

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XL Training



We provide FREE* work based Retail qualifications for employees



Benefits to employers:

- Fully funded by Skills Development Scotland
- Employees receive recognised qualifications at their workplace without attending college
- Improved employee morale and motivation
- Confirmation of employee competence
- Improved customer service
- Employees feel “invested” in long term, which greatly assists with retention

Benefits to candidates:

- Receive one to one guidance and support
- Candidates do not attend college to achieve the qualifications
- The process does not interrupt the normal flow of activity
- Career prospects are improved by the training
- Candidates gain confidence in themselves and their ability

*Subject to funding



“Since working with XL we have been impressed with their commitment and professionalism. Our branches are based throughout Scotland and it has never been a problem for XL’s assessors to visit them. The vocational training has been an excellent addition to our own in-house training” Ronnie Simpson Training Manager of William Hill

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